

Statement on COVID Challenge Released: March 17, 2020

Please feel free to share...

To: Our Clients and Friends

We are safe and hope you are too.

"Let us not despair but act. Let us not seek the Republican answer or the Democratic answer but the right answer. Let us not seek the blame for the past - let us accept our own responsibility for the future."



Source: [John F. Kennedy](#)

We never know what challenges we will face - without notice - our present is often torn from our control. We have faced challenges as a country before.

Saber Partners on 9/11/01

As a financial advisory firm, on September 11, 2001, Saber's Joseph Fichera, Paul Sutherland and Bill Moore were across the street from the World Trade Center when the planes hit. We were in the midst of representing a utility regulatory commission in negotiations with underwriters on an about \$1 billion utility securitization. In that moment we could not grasp what had happened, nor the enormity of it.

Yet, we knew the best thing we could do for our fellow Americans was to stay focused, ensure the safety of our loved ones first and help our clients navigate through the market's unprecedented problems.

Just after the collapse of WTC #1, as we were evacuating the site, a pushy reporter (as they tend to be) stopped Mr. Fichera to [ask him to describe what happened and speculate what was to come. Fichera responded](#) *"These are the times that Americans come together."* This is our sentiment now. (Interview link embedded.)

Saber Partners Today

Today, Saber Partners (including Joseph and Paul) are still advising clients on these difficult markets. The firm will continue operations and serve those needing to navigate the capital markets. We are adapting and will lead the way to solid solutions.

Statement on COVID Challenge Released: March 17, 2020

Please feel free to share...

Some of the things we are doing in response to COVID-19 challenge:

1. Producing written reports on market conditions to be distributed free of charge to anyone requesting one;
2. Decreasing our international travel and business solicitations;
3. Increasing the use of telecommunication tools;
4. Eliminating in person meetings in New York;
5. Offering advice and assistance to our friends and clients; whatever they need.

Uncharted waters? Yes but we will get through it together.

Please adhere to the recommendations of the [CDC guidelines](#), and be safe.

Remember, we are Ameri-CANS

- We CAN be nimble and innovative;
- We CAN sacrifice the "me" for the "we;"
- We CAN and will get through this!

As JFK said, "Let us not seek the blame for the past - let us accept our own responsibility for the future." Stay safe and keep your loved ones close.



Joseph S. Fichera
Chief Executive Officer

Tested and Trusted for 20 Years

20th Anniversary Year: 2000-2020

Saber Partners, LLC
260 Madison Avenue Suite 8019
New York, NY 10016
212-461-2370